



James Cornell

- CERTIFIED HOTEL APPRAISER, CHA
- LICENSED BROKER

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About James Cornell (3-minute read)

Certifications:

- Certified Hotel Appraiser (CHA)
- Certified Hotel Valuation Software Consultant (CHVSC)
- Licensed Broker in Several States and Cooperative Brokerage in All 50 States and Canada

Education:

- Bachelor of Architecture
- Master of Science in Business Administration
- Master of Science in Real Estate

Experience:

- Over a 28+ year career, numerous price valuations and hotel transactions have been completed—all timely and well-managed transactions (see Client Testimonies).

“HMBA, America’s Hotel Brokers Association, honored James Cornell as one of the most productive hotel brokers in the USA.”

(Hotel Business Magazine™, Vol. 8, No.1)

Background

A significant amount of effort has gone into providing our Clients with many years of timely and reliable service. Industry contacts are plentiful, including a network comprised of hundreds of owners, operators, developers, builders, attorneys, asset managers, consultants, and hotel companies. Decades of hotel industry experience and a willingness to work hard have earned a good reputation for providing timely, efficiently managed sales transactions.

Regards,
James Cornell

Read these Library Articles on this website:

- “How to Choose the Right Broker”
- “Our Offer to You”
- “Hotel Price Appraisals – Selecting Your Broker”
- “Hotel Market Analysis & Price Valuation Software”
- “How Much is Your Hotel Worth? Price?”
- “Occupancies are Rising. Why sell now?”
- “Suggestions on How to Make Your Hotel Sale Go Easier”
- “Calculate Cap Rates Using Regression Analysis”